

Fashion and Interior Design

Job Title Barber

Career Pathway: Personal Services

Industry Sector: Fashion and Interior Design

O*NET-SOC CODE: 39-5011.00

CBEDS Title: Barbering

CBEDS No.: 5811

78-45-56

BARBERING/3

Credits: 25

Hours: 300

Course Description:

This competency-based course is the third in a sequence of three covering aspects of barbering pursuant to Section 7316 of the Barbering and Cosmetology Act. This course prepares students for the examination by the State Board of Barber Examiners. Instruction includes introduction, Board of Barber & Cosmetology rules and regulations, chemistry and electricty safety, health, safety & hazardous substances, disinfection & sanitation, bacteriology, anatomy and physiology, permanent waving, chemical straightening, hair coloring and bleaching, wet hairstyling, thermal hairstyling, haircutting, shaves, face, skin, and hair care, hair and scalp treatment, nail disorders and diseases, entrepreneurship/shop management, salesmanship, employability skills and resume preparation, and final evaluation. The competencies in this course outline are aligned with the California High School Academic Content Standards and the California Career Technical Education Model Curriculum Standards.

Prerequisites:

Enrollment requires successful completion of Barbering/2 (#78-45-54) course.

NOTE: For Perkins purposes this course has been designated as a **capstone** course.

This course **cannot** be repeated once a student receives a Certificate of Completion.

> Los Angeles Unified School District Division of Adult and Career Education Instructional and Couseling Services Unit Adult Curriculum Office www.wearedace.org



REVISED: July/2022

COURSE OUTLINE COMPETENCY-BASED COMPONENTS

A course outline reflects the essential intent and content of the course described. Acceptable course outlines have six components. (Education Code Section 52506). Course outlines for all apportionment classes, including those in jails, state hospitals, and convalescent hospitals, contain the six required elements:

(EC 52504; 5CCR 10508 [b]; Adult Education Handbook for California [1977], Section 100)

COURSE OUTLINE COMPONENTS

GOALS AND PURPOSES

The educational goals or purposes of every course are clearly stated and the class periods are devoted to instruction. The course should be broad enough in scope and should have sufficient educational worth to justify the expenditure of public funds.

The goals and purpose of a course are stated in the COURSE DESCRIPTION. Course descriptions state the major emphasis and content of a course, and are written to be understandable by a prospective student.

PERFORMANCE OBJECTIVES OR COMPETENCIES

Objectives should be delineated and described in terms of measurable results for the student and include the possible ways in which the objectives contribute to the student's acquisition of skills and competencies.

Performance Objectives are sequentially listed in the COMPETENCY-BASED COMPONENTS section of the course outline. Competency Areas are units of instruction based on related competencies. Competency Statements are competency area goals that together define the framework and purpose of a course. Competencies fall on a continuum between goals and performance objectives and denote the outcome of instruction.

Competency-based instruction tells a student before instruction what skills or knowledge they will demonstrate after instruction. Competency-based education provides instruction which enables each student to attain individual goals as measured against pre-stated standards.

Competency-based instruction provides immediate and continual repetition. In competency-based education the curriculum, instruction, and assessment share common characteristics based on clearly stated competencies. Curriculum, instruction and assessment in competency-based education are: explicit, known, agreed upon, integrated, performance oriented, and adaptive.

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LOCATION

Cover

COURSE OUTLINE COMPETENCY-BASED COMPONENTS (continued)

COURSE OUTLINE COMPONENTS	LOCATION
INSTRUCTIONAL STRATEGIES	p. 19
Instructional techniques or methods could include laboratory techniques, lecture method, small-group discussion, grouping plans, and other strategies used in the classroom.	
Instructional strategies for this course are listed in the TEACHING STRATEGIES AND EVALUATION section of the course outline. Instructional strategies and activities for a course should be selected so that the overall teaching approach takes into account the instructional standards of a particular program, i.e., English as a Second Language, Programs for Adults with Disabilities.	
UNITS OF STUDY, WITH APPROXIMATE HOURS ALLOTTED FOR EACH UNIT	Cover
The approximate time devoted to each instructional unit within the course, as well as the total hours for the course, is indicated. The time in class is consistent with the needs of the student, and the length of the class should be that it ensures the student will learn at an optimum level.	pp. 7-17
Units of study, with approximate hours allotted for each unit are listed in the COMPETENCY AREA STATEMENT(S) of the course outline. The total hours of the course, including work-based learning hours (community classroom and cooperative vocational education) is listed on the cover of every CBE course outline. Each Competency Area listed within a CBE outline is assigned hours of instruction per unit.	
EVALUATION PROCEDURES	рр. 19-20

The evaluation describes measurable evaluation criteria clearly within the reach of the student. The evaluation indicates anticipated improvement in performances as well as anticipated skills and competencies to be achieved.

Evaluation procedures are detailed in the TEACHING STRATEGIES AND EVALUATION section of the course outline. Instructors monitor students' progress on a continuing basis, assessing students on attainment of objectives identified in the course outline through a variety of formal and informal tests (applied performance procedures, observations, and simulations), paper and pencil exams, and standardized tests.

REPETITION POLICY THAT PREVENTS PERPETUATION OF STUDENT ENROLLMENT

After a student has completed all the objectives of the course, he or she should not be allowed to reenroll in the course. There is, therefore, a need for a statement about the conditions for possible repetition of a course to prevent perpetuation of students in a particular program for an indefinite period of time.

Cover

ACKNOWLEDGMENTS

Thanks to FRANKIE CASTANEDA, RONALD KOZIEL, ROXANA SANCHEZ and AARON SAENZ for developing and editing this curriculum. Acknowledgment is also given to ERICA ROSARIO for designing the original artwork for the course covers.

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CALIFORNIA CAREER TECHNICAL EDUCATION MODEL CURRICULUM STANDARDS Fashion and Interior Design Industry Sector Knowledge and Performance Anchor Standards

1.0 Academics

Analyze and apply appropriate academic standards required for successful industry sector pathway completion leading to postsecondary education and employment. Refer to the Fashion and Interior Design academic alignment matrix for identification of standards.

2.0 Communications

Acquire and accurately use Fashion and Interior Design sector terminology and protocols at the career and college readiness level for communicating effectively in oral, written, and multimedia formats.

3.0 Career Planning and Management

Integrate multiple sources of career information from diverse formats to make informed career decisions, solve problems, and manage personal career plans.

4.0 Technology

Use existing and emerging technology to investigate, research, and produce products and services, including new information, as required in the Fashion and Interior Design sector workplace environment.

5.0 Problem Solving and Critical Thinking

Conduct short, as well as more sustained, research to create alternative solutions to answer a question or solve a problem unique to the Fashion and Interior Design sector using critical and creative thinking, logical reasoning, analysis, inquiry, and problem-solving techniques.

6.0 Health and Safety

Demonstrate health and safety procedures, regulations, and personal health practices and determine the meaning of symbols, key terms, and domain-specific words and phrases as related to the Fashion and Interior Design sector workplace environment.

7.0 Responsibility and Flexibility

Initiate, and participate in, a range of collaborations demonstrating behaviors that reflect personal and professional responsibility, flexibility, and respect in the Fashion and Interior Design sector workplace environment and community settings.

8.0 Ethics and Legal Responsibilities

Practice professional, ethical, and legal behavior, responding thoughtfully to diverse perspectives and resolving contradictions when possible, consistent with applicable laws, regulations, and organizational norms.

9.0 Leadership and Teamwork

Work with peers to promote divergent and creative perspectives, effective leadership, group dynamics, team and individual decision making, benefits of workforce diversity, and conflict resolution as practiced in the career technical student organization (such as FHA-HERO, the California Affiliate of FCCLA).

10.0 Technical Knowledge and Skills

Apply essential technical knowledge and skills common to all pathways in the Fashion and Interior Design sector, following procedures when carrying out experiments or performing technical tasks.

11.0 Demonstration and Application

Demonstrate and apply the knowledge and skills contained in the Fashion and Interior Design anchor standards, pathway standards, and performance indicators in classroom, laboratory and workplace settings and through the career technical student organization (such as FHA-HERO, the California Affiliate of FCCLA).

FASHION AND INTERIOR DESIGN Pathway Standards

C. Personal Services Pathway

Students who follow the Personal Services pathway develop the essential concepts, knowledge, principles, and skills to be successful in the career opportunities in this industry. Careers or subjects in this field include barbering, cosmetology, electrology, esthetics, advanced esthetics, makeup artistry, and manicuring, with the emphasis on client consultation, health/safety, service/treatment protocols, product/equipment knowledge, marketing/promotion, management, and business practices.

Sample occupations associated with this pathway:

- Barber
- Esthetician
- Hair Stylist
- Makeup Artist
- Manicurist
- C1.0 Identify the importance of state board licensing, rules and regulations for the beauty industry.
- C2.0 Recognize the different communication skills that are necessary to be successful in the personal service career pathways of the beauty industry.
- C3.0 Explain the importance of following the federal and state health and safety regulations, Occupational Safety and Health Administration (OSHA) regulations, infection control practices for the beauty industry.
- C4.0 Describe importance of keeping up with new trends, technologies, product development, new equipment, and services for clients.
- C5.0 Demonstrate the key concepts and principles to designing and performing services and treatment plans for clients.
- C6.0 Employ the leadership and business management practices and cultural proficiencies that would lead to success in the beauty industry.
- C7.0 Differentiate the types of business ownership and the advantages/disadvantages of owning and/or managing a business.
- C8.0 Analyze the clients' needs, abilities, purpose, and challenges to obtaining their goals with services and treatment.
- C9.0 Explain the legal, ethical, scope of practice, and financial responsibilities that exist in the beauty industry.
- C10.0 Synthesize the treatment protocols of clients to assess, re-evaluate, and change the services or treatment plans to reach their goals.
- C11.0 Evaluate the various equipment, supplies, products, and distributors, and manufacturers, and that represent the beauty industry.
- C12.0 Assess the current state, federal and international scope of practice, rules and regulations required of professionals in the beauty industry.

CBE Competency-Based Education

COMPETENCY-BASED COMPONENTS for the <u>Barbering/3</u> Course

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
<text></text>	 Describe the scope and purpose of the course. Describe classroom policies and procedures, and soft skills. Describe the different occupations in the Fashion and Interior Design Industry Sector which have an impact on the role of barbering. Describe the opportunities available for promoting gender equity and the representation of non-traditional populations in barbering. Interpret OSHA policies, procedures, and regulations for the workplace environment. Identify the rules and regulations issued by the California State Board of Barbering and Cosmetology (CSBBC). Describe the state licensing requirements. Describe the need for state supervision of all barber-related occupations. Identify good barber practices within the guidelines of the CSBBC. Identify violations of the Barber and Cosmetology Act and recommend correct practices. Discuss basic labor laws. Discuss physical and sexual assault awareness. 	Career Ready Practice: 1, 2, 4, 5, 7, 8, 11, 12 CTE Anchor: Academics: 1.0 Communications: 2.3, 2.4, 2.5, 2.6 Career Planning and Management: 3.1, 3.4 Technology: 4.1, 4.3, 4.5 Problem Solving & Critical Thinking: 5.2, 5.4, 5.6 Health and Safety: 6.1, 6.2, 6.4, 6.5, 6.6, 6.7, 6.8 Responsibility and Flexibility: 7.2, 7.3, 7.4, Ethics and Legal Responsibilities: 8.2 Leadership and Teamwork: 9.5, 9.6 Technical Knowledge and Skills: 10.1, 10.2, Demonstration and Application: 11.1, 11.2 CTE Pathway: C1.0, C1.2, C1.3, C1.4, C9.1, C9.2,

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
(5 hours Theory)		C12.1, C12.2, C12.3, C12.5
B. CHEMISTRY AND ELECTRICITY SAFETY III Learn the chemical composition and purposes of hair and skin care preparations, the nature of electrical current, and the various safety precautions used when operating all electrical equipment.	 Define pH. Identify the chemical composition of products used. Identify the basic physical and chemical changes of matter. Describe chemical reactions that can occur when mixing chemical products or when used on the hair, skin, and nails. Identify the symptoms of illnesses caused by allergies to various products used. Demonstrate the ability to store, mix, and use chemicals efficiently and safely. Define electrical current. Identify and describe the various electrical appliances used. Demonstrate use of all electrical equipment in a safe, efficient way. 	Career Ready Practice: 1, 2, 5, 6, 10, 12 CTE Anchor: Academics: 1.0 Communications: 2.4, 2.5, 2.6 Problem Solving & Critical Thinking: 5.1, 5.2, 5.4 Health and Safety: 6.2, 6.3, 6.6 Technical Knowledge & Skills: 10.1, 10.2 Demonstration & Application: 11.1, 11.2 CTE Pathway: C3.1
C. HEALTH, SAFETY AND HAZARDOUS SUBSTANCES III Understand and apply the products, procedures, policies and practices that promote health and safety in the workplace.	 Describe the Safety Data Sheets (SDS) as they apply to the barbering profession. Describe the Occupational Safety and Health Administration (OSHA) guidelines as they apply to the barber profession. Describe the Environmental Protection Agency (EPA) guidelines as they apply to the barber profession. Describe the American Red Cross (ARC) Standards as they apply to the barber profession. Identify equipment care procedures. Demonstrate mastery in use and care of tools, appliances, and equipment. Identify the shop procedures for fire and earthquake safety. Identify the rules and regulations regarding the prevention of all communicable diseases. Apply sound ergonomic principles in organizing one's workspace. Pass the Safety Test with 100% accuracy. 	Career Ready Practice: 1, 2, 5, 6, 10, 12 CTE Anchor: Academics: 1.0 Communications: 2.4, 2.5, 2.6 Problem Solving & Critical Thinking: 5.1, 5.2, 5.4 Health and Safety: 6.2, 6.3, 6.6 Technical Knowledge & Skills: 10.1, 10.2 Demonstration & Application: 11.1, 11.2

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
(10 hours Theory)		CTE Pathway: C3.1, C3.2, C3.3
D. DISINFECTION AND SANITATION III Understand, apply and evaluate disinfection and sanitation techniques in barbering.	 Differentiate between disinfection and sanitation. Describe the importance of working in a sanitary environment. Describe the procedures needed to protect the health and safety of the consumer as well as barbers. Describe the disinfection and sanitation procedures to prevent contagious diseases according to the Centers for the Disease Control (CDC) guidelines. Set up and use a sanitary maintenance area. Demonstrate the ability to mix and use various disinfectant solutions. Pass a disinfection and sanitation test with 100% accuracy. 	Career Ready Practice: 1, 2, 5, 6, 10 CTE Anchor: Academics: 1.0 Communications: 2.4, 2.5, 2.6 Problem Solving & Critical Thinking: 5.1, 5.2, 5.4 Health and Safety: 6.2, 6.3, 6.6 Technical Knowledge & Skills: 10.1, 10.2 Demonstration & Application: 11.1, 11.2
(10 hours Theory)		CTE Pathway: C3.1, C3.2, C3.3
E. BACTERIOLOGY, ANATOMY AND PHYSIOLOGY III Understand the relationship between bacteria and the practice of disinfection and sanitation; understand the anatomy and physiology of the head, face, neck, and nail; analyze the hair; analyze treatments for hair conditions.	 Define the following terms: a. bacteriology b. anatomy c. physiology Describe the growth, movement, and reproduction of bacteria. Describe the relationship between bacteria and the anatomy and physiology of the following areas: a. head b. hair c. face d. neck e. nail Describe the structure of the hair. Analyze the following attributes of hair: a. texture 	Career Ready Practice: 1, 2, 5 CTE Anchor: Academics: 1.0 Communications: 2.4, 2.5, 2.6 Problem Solving & Critical Thinking: 5.1, 5.2, 5.4 Health and Safety: 6.2
(15 hours Theory)	 a. texture b. porosity c. elasticity 6. Describe proper care for hair. 7. Describe conditions of the hair that may be treated by barbers. 	CTE Pathway: C3.1, C3.2, C3.3

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
F. PERMANENT WAVING III Understand and apply hair analysis techniques for chemical and heat permanent waving. (10 hours Theory	 Attend 10 hours of theoretical lecture on permanent waving. Perform a hair analysis as applied to permanent waving. Demonstrate and perform various: hair sectioning and hair parting techniques wrapping techniques rod placements Demonstrate the application of various types of self-timing heat and cold permanent waves per manufacturer's instructions. Demonstrate and perform how to properly: use the required safety precaution for the application including strand tests when applicable apply and process waving lotion take a test curl rinse waving lotion process and rinse neutralizing agent 	Career Ready Practice: 1, 6, 10 CTE Anchor: Academics: 1.0 Health and Safety: 6.2, 6.3, 6.6 Technical Knowledge & Skills: 10.1, 10.2, 10.3 Demonstration & Application: 11.1, 11.2 CTE Pathway: C5.1, C5.3, C5.4, C5.5, C8.1, C8.2,
10 hours Practical) Total Hours 20		C3.3, C8.1, C6.2, C8.3, C8.4, C8.5, C9.2
G. CHEMICAL STRAIGHTENING III Understand and apply hair analysis techniques for chemical straightening.	 Attend 5 hours of theoretical lecture on chemical straightening. Demonstrate the required safety precautions for all hair straightening products, including strand tests. Demonstrate and perform for all hair straightening products/service: a. proper sectioning b. various application and processing techniques c. proper techniques for rinsing and neutralizing Discuss proper hair care after chemical hair straightening. Perform a minimum of 5 complete hair straightening services. 	Career Ready Practice: 1, 2, 6, 10 CTE Anchor: Academics: 1.0 Communications: 2.4, 2.6 Health and Safety: 6.2, 6.3, 6.6 Technical Knowledge & Skills: 10.1, 10.2, 10.3 Demonstration & Application: 11.1, 11.2 CTE Pathway:
(5 hours Theory 5 hours Practical) Total Hours 10		C5.1, C5.3, C5.4, C5.5, C8.1, C8.2, C8.3, C8.4, C8.5, C9.2

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COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
 HAIR COLORING AND BLEACHING III Understand and apply hair analysis techniques for safe coloring and bleaching. (10 hours Theory 10 hours Practical) Total Hours 20 	 Attend 10 hours of theoretical lecture on hair color and bleaching. Demonstrate and perform a hair and scalp analysis, including contraindications. Demonstrate and perform the predisposition test to determine any client allergy to hair color. Demonstrate the required safety precautions for hand protection using gloves: a. for the mixing of hair color b. bleach and color removal products including other chemicals c. considering abrasions, cuts, dry skin or other Demonstrate and perform for hair coloring, bleaching, and color removal products correctly. Demonstrate and perform for hair coloring, bleaching, and color removal services including: a. the required safety precautions for the application, including a strand test b. sectioning and sub-parting techniques c. application techniques d. proper shampoo and conditioner techniques after the hair color or bleaching service 	Career Ready Practice: 1, 6, 10 CTE Anchor: Academics: 1.0 Health and Safety: 6.2, 6.3, 6.6 Technical Knowledge & Skills: 10.1, 10.2, 10.3 Demonstration & Application: 11.1, 11.2 CTE Pathway: C5.1, C5.3, C5.4, C5.5, C8.1, C8.2, C8.3, C8.4, C8.5, C9.2
 WET HAIRSTYLING III Understand and apply the techniques for hair and scalp analysis, shampoos, finger waves, pin curl sets and all hairstyle finishing. (5 hours Theory 5 hours Practical) Total hours 10 	 Attend 5 hours of theoretical lecture on wet hairstyling. Demonstrate and perform: a hair and scalp analysis, including contraindications b a complete shampoo service pin curl structure pin curl placement techniques various roller placement direction techniques completer finger waving service back combing and back brushing techniques in the hairstyle finishing procedure Perform a minimum of 5 complete wet hairstyling services. 	Career Ready Practice: 1, 6, 10 CTE Anchor: Academics: 1.0 Health and Safety: 6.2, 6.3, 6.6 Technical Knowledge & Skills: 10.1, 10.2, 10.3 Demonstration & Application: 11.1, 11.2 CTE Pathway: C5.1, C5.3, C5.4, C5.5, C8.1, C8.2, C8.3, C8.4, C8.5, C9.2
J. THERMAL HAIR STYLING III	 Attend 5 hours of theoretical lecture on thermal hairstyling. Demonstrate and perform a hair and scalp analysis, including contraindications. 	Career Ready Practice: 1, 6, 10

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
Understand and apply the techniques in Thermal hairstyling including press curl.	 Demonstrate and perform efficiently and safely: a. straightening using a hot comb b. how to use a curling iron correctly c. waving and curling using a curling iron d. straightening using a flat iron e. waving and curling using a flat iron f. how to use a blow dryer correctly g. straightening using a blow dryer h. waving and curling using a blow dryer A. Review various techniques in the performance of thermal hairstyling services. 5. Perform a minimum of 5 thermal hair styling services. 	CTE Anchor: Academics: 1.0 Health and Safety: 6.2, 6.3, 6.6 Technical Knowledge & Skills: 10.1, 10.2, 10.3 Demonstration & Application: 11.1, 11.2 CTE Pathway:
(5 hours Theory 5 hours Practical) Total Hours 10		C5.1, C5.3, C5.4, C5.5, C8.1, C8.2, C8.3, C8.4, C8.5, C9.2
K. HAIRCUTTING III Understand and apply hair analysis techniques for wet and dry cutting.	 Attend 20 hours of theoretical lecture on haircutting. Identify various facial shapes. Identify hairstyles that complement various facial shapes and hair types. Demonstrate safety and proper handling when using haircutting tools, including finger dexterity. Demonstrate and perform various: guidelines in haircutting services sectioning techniques in hair cutting services hair elevation techniques in a chieving the desired haircut thinning shears techniques using scissors and/or a razor dry haircuts techniques using scissors and/or electric clippers Perform a minimum of 60 complete haircutting services using razors, scissors, and clippers. 	Career Ready Practice: 1, 6, 10 CTE Anchor: Academics: 1.0 Health and Safety: 6.2, 6.3, 6.6 Technical Knowledge & Skills: 10.1, 10.2, 10.3 Demonstration & Application: 11.1, 11.2 CTE Pathway:
(20 hours Theory 60 hours Practical) Total Hours 80		C5.1, C5.3, C5.4, C5.5, C8.1, C8.2, C8.3, C8.4, C8.5, C9.2
L. SHAVES, FACE, SKIN, AND HAIR CARE III Understand and demonstrate the techniques of shaves, facials and massages;	 Attend 20 hours of theoretical lecture on shaving, face, skin, and hair care. Explain the importance of maintaining personal hygiene, using clean linens and disinfect each instrument when used on a patron. Explain and demonstrate the types and purposes of shaving lather. Describe and demonstrate how to apply lather properly to face. Describe and demonstrate how to sanitize a razor before shaving. 	Career Ready Practice: 1, 2, 5, 6, 10 CTE Anchor: Academics: 1.0

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
(20 hours Theory 25 hours Practical) Total Hours 45	 Describe and demonstrate how to stretch the skin while shaving and why this is done. Explain and demonstrate the proper method for wiping the razor. Describe and demonstrate the methods of removing soap and cleaning the face with hot towels after shaving. Describe and demonstrate how to apply various after shave creams and lotions. Describe and demonstrate how to trim a mustache. Describe and perform the various positions for holding a razor to shave a face while standing on one (1) side of the barber chair. Explain what the four strokes are back-hand, free hand, reverse back and reverse free hand. Explain the different textures of beards and the directions of the grain. Explain the theory of facials and massage. Explain the types of facials and packs used in the trade. Explain why there is no heat on a rosacea facial. Identify all of the facial muscles. List the names and locations of the various nerves related to the brain, spinal cord, and cerebrospinal and sympathetic nervous system. Explain the functions of the nerves related to barbering. Differentiate between the sensory and motor nerves. Demonstrate and perform how to give a scientific rest facial using the ten-movement process. Define fatigue as it relates to the barbering trade. Explain the function and significance of the three layers of skin and the glands within in the barbering trade. Explain the functions of absorption and its significance to barbering. Define fatigue as it relates to the barbering trade. Explain the function and significance of the three layers of skin and the glands within in the barbering trade. Explain the functions of absorption and its significance to barbering. Perform a minimum of 25 shaves/facials/ massage/facial hair and skin	Communications: 2.4 Problem Solving & Critical Thinking: 5.4 Health and Safety: 6.2, 6.3, 6.6 Technical Knowledge & Skills: 10.1, 10.2, 10.3 Demonstration & Application: 11.1, 11.2 CTE Pathway: C5.1, C5.3, C5.4, C5.5, C8.1, C8.2, C8.3, C8.4, C8.5, C9.2
M. HAIR AND SCALP TREATMENT III Understand and demonstrate the client's hair and scalp treatments for different hair conditions.	 Attend 5 hours of theoretical lecture on hair and scalp treatment. Demonstrate how to assess the condition of the client's hair and scalp. Demonstrate and perform how to give a scalp massage. Demonstrate how to analyze and recommend special scalp and hair treatments. Identify and demonstrate how damaged hair can be restored. Demonstrate the effects of protein when combined with other mixtures. 	Career Ready Practice: 1, 2, 5, 6, 10 CTE Anchor: Academics: 1.0 Communications: 2.4, 2.6

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
(5 hours Theory 5 hours Practical) Total Hours 10	 Explain the difference between the follicle and the papilla. Know their locations. Explain the treatment for alopecia areata, dry scalp, eczema, psoriasis, oily scalp and dandruff. Explain how to test hair for lack of structure. Demonstrate various hair and scalp treatments. Evaluate customer sensitivity related to hairpieces. Explain how to properly measure, fit, and service a hairpiece. Choose the proper hairpiece for a head model. Explain various types of hairpieces related to color and style. Perform a minimum of 5 complete hair and scalp services. 	Problem Solving & Critical Thinking: 5.4 Health and Safety: 6.2, 6.3, 6.6 Technical Knowledge & Skills: 10.1, 10.2, 10.3 Demonstration & Application: 11.1, 11.2 CTE Pathway: C5.1, C5.3, C5.4, C5.5, C8.1, C8.2, C8.3, C8.4, C8.5, C9.2
N. NAIL DISORDERS AND DISEASES II Understand the composition of nail disorders and diseases.	 Attend 5 hours of theoretical lecture on nail disorders and diseases. Review nail conditions that may signal mild or serious health problems. Review nail infections to take appropriate steps to protect the consumer. Review the difference between a nail disease or malformation of the nail. Review the nail appendix chapter on textbook. Discuss and demonstrate the required safety precautions for hand protection using gloves. 	Career Ready Practice: 1, 2, 5 CTE Anchor: Academics: 1.0 Communications: 2.4, 2.5, 2.6 Problem Solving & Critical Thinking: 5.1, 5.2, 5.4 Health and Safety: 6.2 CTE Pathway: C3.1, C3.2, C3.3
O. ENTREPRENEURSHIP / SHOP MANAGEMENT Understand entrepreneurship through set-up and management analysis of a barber shop business.	 Describe the qualities necessary to be successful in a barbering profession. Describe options for going into business for yourself, station rentals and commission agreements (refer to Employment Development Department (EDD) for guidance). Describe important factors to consider when opening a salon. Explain why it is necessary to keep accurate business records (consult a professional accountant for guidance). Describe and enact retail salesmanship techniques with regard to salon products and services. 	Career Ready Practice: 1, 2, 3, 4, 5, 7, 8, 10, 11 CTE Anchor: Academics: 1.0 Communications: 2.5, 2.6, 2.7

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
(15 hours)	 Describe the importance of the front desk and receptionist to a salon's success. Review the responsibilities and licensing requirements. Identify wage scales for the trade. Develop a business plan. Identify the uses of computer technology. Discuss the importance of trade conferences, trade advisories and trade publications. 	Career Planning & Management: 3.1, 3.2, 3.63.7, 3.9 Technology: 4.1, 4.5 Problem Solving & Critical Thinking: 5.2, 5.4 Responsibility & Flexibility: 7.3, 7.5, 7.7 Ethics & Legal Responsibilities: 8.2, 8.4 Technical Knowledge & Skills: 10.1, 10.2 Demonstration & Application: 11.1, 11.2, 11.3, 11.4 CTE Pathway: C2.5, C7.2, C7.3, C7.4, C9.4
P. SALESMANSHIP Understand key concepts of professional sales.	 List ten hair products to be sold. Define the following terms: a. cross-selling b. upselling Describe and demonstrate the following cross-selling and upselling techniques: a. identifying and describing the value of a hair product b. bridging the hair product to a complementary product c. pointing out the benefits of the complementary hair product d. asking the customer to buy the complementary hair product e. explaining various features of additional hair products to customer f. recommending additional hair products to the customer. Describe and demonstrate appropriate follow-up procedures: a. explaining various features of additional hair products to customer b. recommending additional hair products to the customer Describe different methods to acquire repeat business. 	Career Ready Practice: 1, 2, 10 CTE Anchor: Academics: 1.0 Communications: 2.5 Career Planning & Management: 3.1, 3.2, 3.63.7, 3.9 Technical Knowledge & Skills: 10.1, 10.2 Demonstration & Application: 11.1, 11.2
		CTE Pathway: C2.5, C3.5, C4.2, C4.3, C4.4, C7.2,

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
(5 hours)		C7.3, C7.4, C9.4. C11.5
Q. EMPLOYABILITY SKILLS & RESUME PREPARATION Understand, apply, and evaluate the employability skills/resume preparation required in the barbering field.	 Understand employer requirements for soft skills such as: punctuality and attendance time management flexibility and adaptability interpersonal skills work ethic communication and collaboration teamwork critical thinking and problem solving leadership and responsibility customer service ethical behavior cultural and diversity differences Create/revise a resume, cover letter and/or portfolio. Discuss content creation and digital marketing strategies. Review the role of online job searching platforms and career websites. Complete and/or review an on-line job application. Interview skills to get the job: do's and don'ts for job interviews how to dress for the job Create sample follow-up letters. Understand the importance of the continuous upgrading of job skills as it relates to: certification, licensure, and/or renewal professional organizations/events industry associations and/or organized labor 	Career Ready Practice: 1, 2, 3, 4, 5, 7, 8, 9 CTE Anchor: Academics: 1.0 Communications: 2.2, 2.3, 2.4,2.5 Career Planning & Management: 3.2, 3.3, 3.4, 3.6, 3.8 Technology: 4.1, 4.3 Problem Solving & Critical Thinking: 5.1 Responsibility & Flexibility: 7.2, 7.3, 7.4, 7.7 Ethics & Legal Responsibilities: 8.4 Leadership & Teamwork: 9.2, 9.3, 9.4, 9.6 Demonstration & Application: 11.5
(20 hours)		CTE Pathway: C2.5, C4.1, C4.2, C4.3, C4.4
R. FINAL EVALUATION Pass final examinations on barbering.	 Pass a final written examination based on skills learned in course with a minimum of 80% or higher on all subjects. 	Career Ready Practice: 1, 5, 10 CTE Anchor: Academics: 1.0 Problem Solving & Critical Thinking: 5.2, 5.3, 5.4

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
		Technical Knowledge & Skills:
		10.1, 10.2, 10.3
		CTE Pathway:
		C1.1, C1.2, C1.4,
		C5.2, C5.3, C8.2,
(5 hours)		C9.2

SUGGESTED INSTRUCTIONAL MATERIALS and OTHER RESOURCES

TEXTBOOKS

Milady. <u>Milady's Standard Professional Barbering</u>, Latest Edition. Cengage Learning, 2017.

RESOURCES

Employer Advisory Board members

Representatives of manufacturers of barber equipment and supplies.

MindTap: <u>https://www.cengage.com/</u>

CTE MODEL CURRICULUM STANDARDS Fashion and Interior Design Industry Sector http://www.cde.ca.gov/ci/ct/sf/documents/fashioninterior.pdf

COMPETENCY CHECKLIST

TEACHING STRATEGIES and EVALUATION

METHODS AND PROCEDURES

- A. Lectures and discussions
- B. Demonstration/participation
- C. Work on live models/mannequins demonstrating use of tools and implements of barber trade.
- D. Community resources
- E. Multi-sensory presentations
 - 1. charts
 - 2. films
 - 3. mounted pictures

EVALUATION

SECTION A – Introduction – Pass all assignments and exams with a minimum score of 80% or higher.

SECTION B – Chemistry and Electricity Safety III – Pass all assignments and exams with a minimum score of 80% or higher.

SECTION C – Health, Safety, and Hazardous Substances III – Pass the safety test with a 100% accuracy.

SECTION D – Disinfection and Sanitation III – Pass all assignments and exams with a minimum score of 80% or higher.

SECTION E – Bacteriology, Anatomy, and Physiology III – Pass all assignments and exams with a minimum score of 80% or higher.

SECTION F – Permanent Waving III – Pass all assignments and exams with a minimum score of 80% or higher.

SECTION G – Chemical Straightening III – Pass all assignments and exams with a minimum score of 80% or higher.

SECTION H – Hair Coloring and Bleaching III – Pass all assignments and exams with a minimum score of 80% or higher.

SECTION I – Wet Hairstyling III – Pass all assignments and exams with a minimum score of 80% or higher.

SECTION J – Thermal Hairstyling III – Pass all assignments and exams with a minimum score of 80% or higher.

SECTION K – Haircutting III – Pass all assignments and exams with a minimum score of 80% or higher.

SECTION L – Shaves, Face, Skin, and Hair Care III – Pass all assignments and exams with a minimum score of 80% or higher.

SECTION M – Hair and Scalp Treatment III – Pass all assignments and exams with a minimum score of 80% or higher.

SECTION N – Nail Disorders and Diseases II – Pass all assignments and exams s with a minimum score of 80% or higher.

SECTION O – Entrepreneurship/Shop Management – Pass all assignments and exams with a minimum score of 80% or higher.

SECTION P – Salesmanship – Pass all assignments and exams with a minimum score of 80% or higher.

SECTION Q – Employability Skills & Resume Preparation – Pass all assignments and exams with a minimum score of 80% or higher.

SECTION R – Final Evaluation – Pass all assignments and exams with a minimum score of 80% or higher.

Standards for Career Ready Practice

1. Apply appropriate technical skills and academic knowledge.

Career-ready individuals readily access and use the knowledge and skills acquired through experience and education. They make connections between abstract concepts with real-world applications and recognize the value of academic preparation for solving problems, communicating with others, calculating measures, and performing other work-related practices.

2. Communicate clearly, effectively, and with reason.

Career-ready individuals communicate thoughts, ideas, and action plans with clarity, using written, verbal, electronic, and/or visual methods. They are skilled at interacting with others: they are active listeners who speak clearly and with purpose, and they are comfortable with terminology that is common to workplace environments. Career-ready individuals consider the audience for their communication and prepare accordingly to ensure the desired outcome.

3. Develop an education and career plan aligned with personal goals.

Career-ready individuals take personal ownership of their educational and career goals and manage their individual plan to attain these goals. They recognize the value of each step in the educational and experiential process, and they understand that nearly all career paths require ongoing education and experience to adapt to practices, procedures, and expectations of an ever-changing work environment. They seek counselors, mentors, and other experts to assist in the planning and execution of education and career plans.

4. Apply technology to enhance productivity.

Career-ready individuals find and maximize the productive value of existing and new technology to accomplish workplace tasks and solve workplace problems. They are flexible and adaptive in acquiring and using new technology. They understand the inherent risks—personal and organizational—of technology applications, and they take actions to prevent or mitigate these risks.

5. Utilize critical thinking to make sense of problems and persevere in solving them

Career-ready individuals recognize problems in the workplace, understand the nature of the problems, and devise effective plans to solve the problems. They thoughtfully investigate the root cause of a problem prior to introducing solutions. They carefully consider options to solve a problem and, once agreed upon, follow through to ensure the problem is resolved.

6. Practice personal health and understand financial literacy.

Career-ready individuals understand the relationship between personal health and workplace performance. They contribute to their personal well-being through a healthy diet, regular exercise, and mental health activities. Career-ready individuals also understand that financial literacy leads to a secure future that enables career success.

7. Act as a responsible citizen in the workplace and the community.

Career-ready individuals understand the obligations and responsibilities of being a member of a community and demonstrate this understanding every day through their interactions with others. They are aware of the impacts of their decisions on others and the environment around them, and they think about the short-term and long-term consequences of their actions. They are reliable and consistent in going beyond minimum expectations and in participating in activities that serve the greater good.

8. Model integrity, ethical leadership, and effective management.

Career-ready individuals consistently act in ways that align with personal and community-held ideals and principles. They employ ethical behaviors and actions that positively influence others. They have a clear understanding of integrity and act on this understanding in every decision. They use a variety of means to positively impact the direction and actions of a team or organization, and they recognize the short-term and long-term effects that management's actions and attitudes can have on productivity, morale, and organizational culture.

9. Work productively in teams while integrating cultural and global competence.

Career-ready individuals contribute positively to every team, as both team leaders and team members. To avoid barriers to productive and positive interaction, they apply an awareness of cultural differences. They interact effectively and sensitively with all members of the team and find ways to increase the engagement and contribution of other members.

10. Demonstrate creativity and innovation.

Career-ready individuals recommend ideas that solve problems in new and different ways and contribute to the improvement of the organization. They consider unconventional ideas and suggestions by others as solutions to issues, tasks, or problems. They discern which ideas and suggestions may have the greatest value. They seek new methods, practices, and ideas from a variety of sources and apply those ideas to their own workplace practices.

11. Employ valid and reliable research strategies.

Career-ready individuals employ research practices to plan and carry out investigations, create solutions, and keep abreast of the most current findings related to workplace environments and practices. They use a reliable research process to search for new information and confirm the validity of sources when considering the use and adoption of external information or practices.

12. Understand the environmental, societal, and economic impacts of decisions.

Career-ready individuals understand the interrelated nature of their actions and regularly make decisions that positively impact other people, organizations, the workplace, and the environment. They are aware of and utilize new technologies, understandings, procedures, and materials and adhere to regulations affecting the nature of their work. They are cognizant of impacts on the social condition, environment, workplace, and profitability of the organization.

Statement for Civil Rights

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